

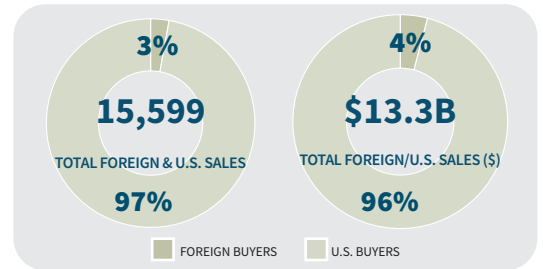
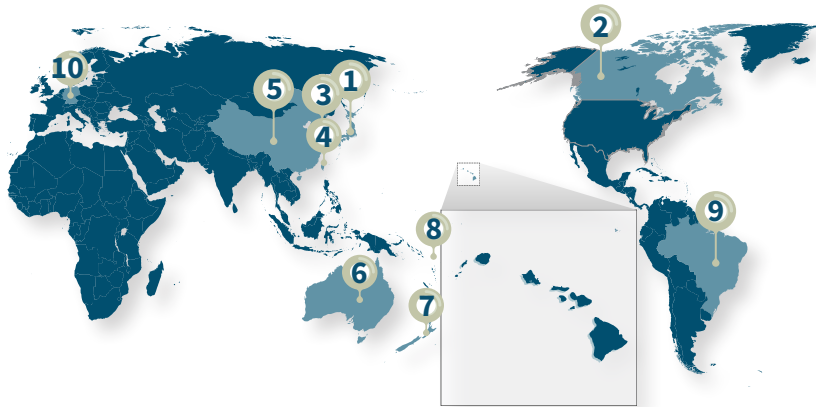


TITLE GUARANTY
HAWAII

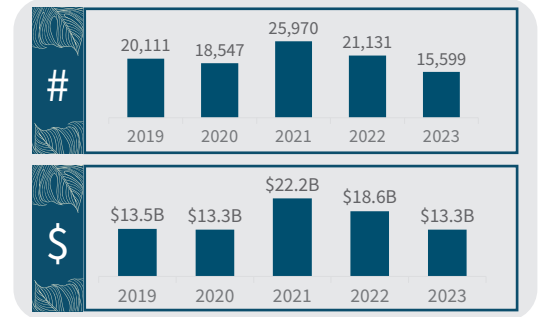
BUYER STATISTICS

JAN-DEC 2023

TOP FOREIGN BUYERS OF HAWAII PROPERTY



1. Japan ↑ 292 ↑ \$346.6M	2. Canada ↓ 90 ↓ \$120.4M	3. Korea ↓ 24 ↓ \$26.6M	4. Taiwan ↓ 7 ↓ \$3.1M	5. China ↓ 6 ↓ \$6.2M
6. Australia ↓ 5 ↓ \$4.2M	7. New Zealand ↓ 4 ↓ \$1.9M	8. American Samoa ↑ 3 ↑ \$3.5M	9. Brazil 2 \$1.4M	10. Germany ↓ 2 ↓ \$892.0K



*Year-over-year and current YTD shown

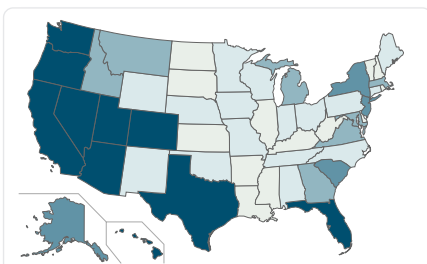
TOP U.S. BUYERS OF HAWAII PROPERTY

TOP STATES BY NO. OF SALES

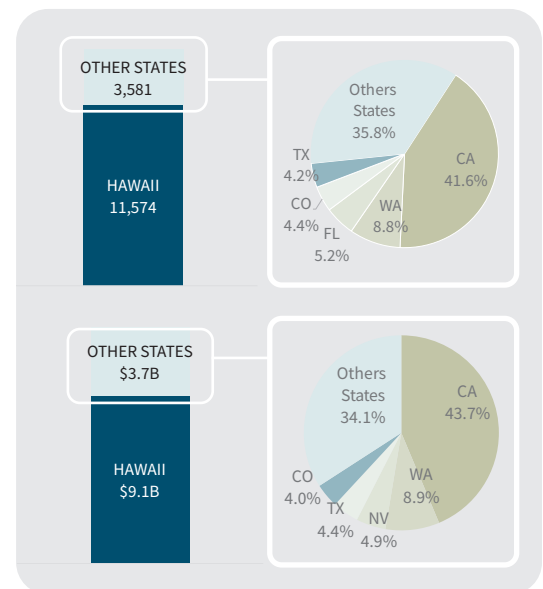
- HAWAII (HI) : 11,574
- CALIFORNIA (CA) : 1,490
- WASHINGTON (WA) : 316
- FLORIDA (FL) : 187
- COLORADO (CO) : 157
- TEXAS (TX) : 149
- OREGON (OR) : 138
- NEVADA (NV) : 131
- ARIZONA (AZ) : 92
- UTAH (UT) : 92

TOP STATES BY \$ AMOUNT

- HAWAII (HI) : \$9.1B
- CALIFORNIA (CA) : \$1.6B
- WASHINGTON (WA) : \$330.0M
- NEVADA (NV) : \$181.6M
- TEXAS (TX) : \$181.6M
- COLORADO (CO) : \$147.1M
- FLORIDA (FL) : \$146.8M
- ARIZONA (AZ) : \$121.9M
- OREGON (OR) : \$114.8M
- UTAH (UT) : \$107.6M



■ <\$5M
■ \$5M - \$20M
■ \$20M - \$40M
■ \$40M - \$100M
■ >\$100M





TITLE GUARANTY
HAWAII

BUYER STATISTICS

OAHU | JAN-DEC 2023

TOP FOREIGN & U.S. BUYERS

TOP FOREIGN BUYERS

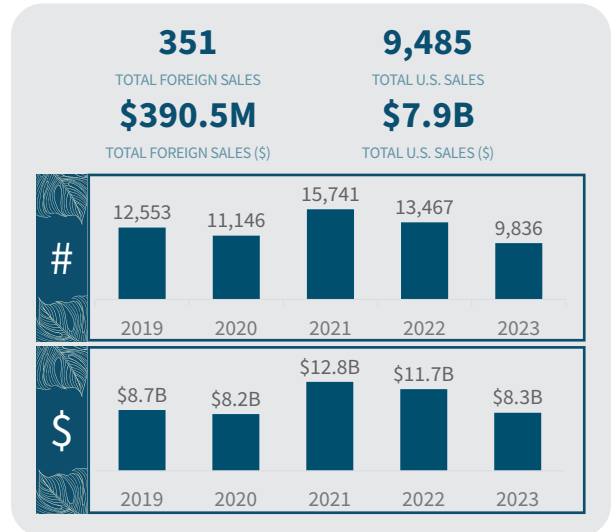


TOP STATES BY NO. OF SALES

- HAWAII (HI) : 7,698
- CALIFORNIA (CA) : 802
- WASHINGTON (WA) : 139
- FLORIDA (FL) : 118
- TEXAS (TX) : 72
- NEVADA (NV) : 66
- COLORADO (CO) : 61
- NEW YORK (NY) : 41
- UTAH (UT) : 40
- ARIZONA (AZ) : 40

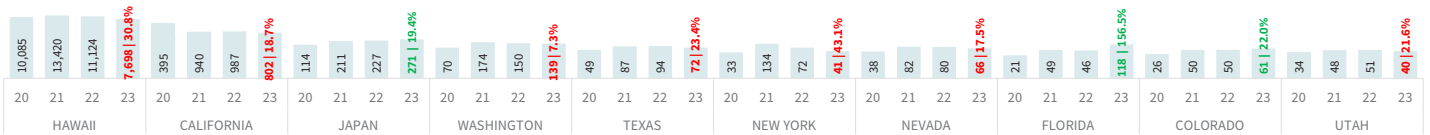
TOP STATES BY \$ AMOUNT

- HAWAII (HI) : \$6.4B
- CALIFORNIA (CA) : \$747.5M
- WASHINGTON (WA) : \$113.3M
- FLORIDA (FL) : \$81.9M
- TEXAS (TX) : \$64.5M
- NEVADA (NV) : \$62.1M
- UTAH (UT) : \$51.1M
- COLORADO (CO) : \$49.0M
- NEW YORK (NY) : \$34.7M
- ARIZONA (AZ) : \$34.6M



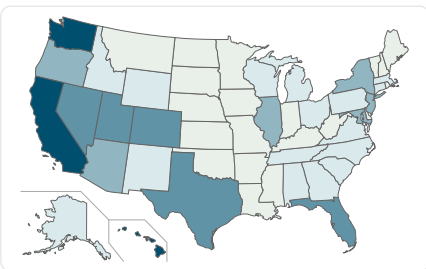
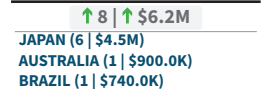
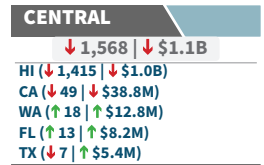
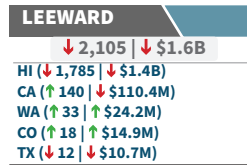
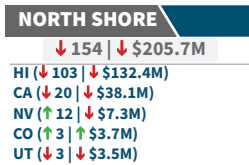
*Year-over-year and current YTD shown

TOP BUYERS BY TOTAL NO. OF SALES (2020-2023)



Note: % changes vs. same period of previous year

TOP BUYERS BY REGION



■ <\$5M ■ \$5M - \$20M ■ \$20M - \$40M
■ \$40M - \$100M ■ >\$100M

